

**Round Lake Library Board of Trustees
Meeting Agenda
May 13, 2025 – 7pm
Round Lake Village Community Room**

- 1) Call to Order
- 2) Minutes
- 3) Director's Report
- 4) Statistics
- 5) Budget/Quarterly Reports/ Warrants
- 6) Strategic Plan Update
- 7) SALS Annual Meeting/Dinner – May 19
- 8) Adjournment

Both locations of the Round Lake Library continued to be busy during the month of April. Programs and attendance remained strong and staff are working hard to add more to our calendar. Circulation and door counts remained roughly the same as the previous month but the library added 30 new card holders this month. Many of these new card holders came in to attend a program and then signed up for a library card.

The library hosted local author Peter Balint, author of *The Shoe in the Danube* this month in our Malta Branch. Peter delivered a moving presentation about his life, his family's escape from the holocaust, survivor's guilt and how they turned it into success for his family. Peter's book is available at the library.

During the overnight hours on April 22, JA completed an upgrade to our ILS system.

Thank you to Marybeth and Cemile for helping to clean out the supply closet in Malta. The closet was given the same organizational treatment as the craft room in Clark House. Items were purged, cleaned and organized in labeled bins.

Both copy/fax machines needed some repairs this month. Seeley office was quick to respond and made the appropriate repairs. The machine in Malta was offline for week while they waited for a new software chip to be ordered. During this time the director worked with JA at SALS to install a backup copy/printer from the director's office so that staff and patrons could print needed documents. Both machines are now fixed and working well.

Jennifer Hurd, Director

May 19, 2025 – SALS Annual Dinner & Business Meeting

May 24-26, 2025 – CLOSED for Memorial Day Weekend

June 4, 2025 – CLOSED – Staff Development Day

June 10, 2025 – Library Trustee Meeting

July 4, 2025 – CLOSED 4th of July

July 5, 2025 – Malta CLOSED – Community Center Closed

Round Lake Library Statistics 2025

YTD Total

Apr-25

Mar-25

Feb-25

MALTA

Programs *

Attendance

Take 'N Make Kits

Cardholders New

Cardholders Total

Borrowers

Circulating Books

Circulating Non-Book Items

Total Circulation

4/2024 Total Circ = 3573

CLARK HOUSE

Programs *

Attendance

Take 'N Make Kits

Cardholders New

Cardholders Total

Borrowers

Circulating Books

Circulating Non-Book Items

Total Circulation

4/2024 total circ =1773

MALTA + CLARK HOUSE

Programs *

Attendance

Total Take 'N Make Kits

Cardholders New

Cardholders Total

Borrowers

Total Circulation

2025 Total YTD Circulation

YTD 2025/2024 Circulation **

2024 Total YTD Circulation

* Juvenile, Teen, Adult, Family (All Ages), Virtual Synchronous, Virtual Asynchronous

** difference between 2025&2024

*note * see footnote page

19555

14609

9451

47

13 4J,5V,4A

10 4J,4A,2V

9 3J,2A,2V,1T,1F

331

82 17J,36V,29A

51 17J,21A,13V

80 24J,10A,13V,3T,30F

551

200

166

75

76

25

14

21

2,239

2,239

2,230

2,290

2,456

628

626

612

10,746

2,688

2,743

2,749

1,649

415

397

414

12,395

3,103

3,140

3,163

56

14 9J,5F

13 8J,5F

20 9J,11F

491

200 89J,111F

146 76J,70A

109 62J,47F

324

85

124

60

15

5

5

4

3,056

3,056

3,045

3,041

1,448

363

373

348

4,375

1,146

1,180

965

495

133

129

143

4,870

1,279

1,309

1,108

103

27

23

29

822

282

197

189

875

285

290

135

91

30

19

25

5,295

5,295

5,275

5,331

3,904

991

999

960

17,265

4,382

4,449

4,271

17,265

-2,290

12,883

8,434

-2,290

-1,726

-1,726

-1,007

Jan-25	Dec-24	Nov-24	Oct-24	Sep-24	
15 7J,6A,2V	27 2LJ,4A,2F	11 6J,2A,2T,1V	21 9J,3F,8A,1V	22 9J,2T,10A,1V	34
118 75J,29A,14V	314 273J,21A,20F	96 6LJ,11A,17T,7V	144 79J,9F,50A,6V	119 51J,8T,53A,7V	868
110	35	30	30		120
16	11	15	17	10	
2,298	2,299	2,301	2,316	2,322	2,360
590	519	560	583	568	713
2,566	2,196	2,481	2,520	2,585	3,294
423	720	751	733	744	935
2,989	2,916	3,232	3,253	3,329	4,229
9 8J,1F	47 30J,15F,2A	19 14J,5F	20 11J,7F,2T	19 13J, 5F,1T,	65
36 28J,8F	778 193J,580F,5A	254 146J,108F	231 80J,147F,4T	176 92J,77F,7T	1,169
55	168	91	30		131
1	3	5	3	18	18
3,018	2,985	2,978	2,967	2,952	2,928
364	335	369	352	366	407
1,084	929	1,002	1,309	1,213	1,391
90	482	472	467	436	515
1,174	1,411	1,474	1,776	1,649	1,906
24	74	30	41	41	99
154	1,092	350	375	295	2,037
165	203	91	60	0	251
17	14	20	20	28	18
5,316	5,284	5,279	5,283	5,274	5,288
954	854	929	935	934	1,120
4,163	4,327	4,706	5,029	4,978	6,135
4,163	61,465	57,138	52,432	47,403	42,425
-571					
4734					

Aug-24	Jul-24	Jun-24	May-24	At
J14,5F,7T,7A,1V 382J,112F,123T,245A,6V	25 12J,2F,6T,5A 669 288J,52F,38T,291A 135 28 2,384 737 3,671 941 4,612	17 3J,5F,5T,4A 130 6J,8F,20T,16A 35 21 2,385 602 2,666 817 3,483	19 5J,5F,3T,6A,1V 103 17J,25F,20T,35A,6V 30 10 2,387 544 2,176 1,069 3,245	36 286 164 16 2,400 587 2,750 823 3,573
J29,F24,T6,A6 J626,F318,T54,A171	31 16J,11F,4A 513 277J,132F,104A 155 16 2,910 389 1,297 579 1,876	17 12J,5F 110 87J,23F 107 26 2,863 339 1,198 422 1,620	9 6J,3F 47 27J,20F 70 3 2,705 323 1,069 430 1,499	12 131 145 9 2,443 342 1,370 403 1,773
	56 1,182 290 44 5,294 1,126 6,488	34 240 142 47 5,248 941 5,103	28 150 100 13 5,092 867 4,744	48 417 309 25 4,843 929 5,346
	36,290	29,802	24,699	19,555

jr-24

14,10F,5T,6A,1V
127I,50F,54T,49A,6V

9J,3F
119J,12F

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Statistics 2025 - page 2

	YTD Total	Apr-25	Mar-25	Feb-25	Jan-25	Dec-24	Nov-24
MALTA							
Door Count	16,908	4,249	5,039	3,866	3,754	3,817	3,818
Computer Use INT + OPAC	932	225	243	200	264	185	199
Reference Questions	869	239	198	199	233	140	145
Curbside	0	0	0	0	0	0	0
# items circulated	10,753	2,718	2,677	2,776	2,582	2,466	2,785
# Items Added to Collection	403	118	94	79	112	52	116
Total # items in Collection	20,138	20,138	20,751	20,870	21,071	20,935	21,032
Requests Placed	3,682	907	906	1,050	819	733	670
Requests Filled	3,319	877	797	902	743	711	630
Inter-Library Loan Requests							
CLARK HOUSE							
Door Count	3,232	929	954	641	708	810	894
Computer Use INT + OPAC	388	102	131	62	93	99	114
Reference Questions	587	178	159	102	148	148	164
Curbside	7	3	2	1	1	4	3
# items circulated	4,521	1,199	1,206	1,047	1,069	1,279	1,385
Items Added to Collection	222	44	49	66	63	16	57
Total # items in Collection	19,981	19,981	20,226	20,643	20,768	20,992	20,960
Requests Placed	1,537	466	374	323	374	312	315
Requests Filled	1,320	356	358	269	337	278	317
Inter-Library Loan Requests							
MALTA + CLARK HOUSE							
Total Door Count	20,140	5,178	5,993	4,507	4,462	4,627	4,712
Total Computer Use INT + OPAC	1,320	327	374	262	357	284	313
Total Reference Questions	1,456	417	357	301	381	288	309
Total Curbside	7	3	2	1	1	4	3
# Items circulated	15,274	3,917	3,883	3,823	3,651	3,745	4,170
# Items Added to Collection	625	162	143	145	175	68	173
Total items in Collection	40,119	40,119	40,977	41,513	41,839	41,927	41,992
Total Requests Placed	5,219	1,373	1,280	1,373	1,193	1,045	985
Total Requests Filled	4,639	1,233	1,155	1,171	1,080	989	947
Early Literacy Programs	10	3	4	3	0	9	4
Early Literacy Attendance	155	68	51	36	0	133	97

note see footnote page
 * see Virtual stats

Oct-24	Sep-24	Aug-24	Jul-24	Jun-24	May-24	Apr-24
5,859	4,159	5,582	5,368	3,687	3,596	4,502
232	210	231	200	188	216	211
157	156	197	164	161	192	290
0	0	0	0	0	0	1
2,794	2,966	3,590	3,890	3,108	2,864	3,114
119	97	97	118	119	130	54
21,021	20,049	19,966	20,063	20,217	20,190	20,113
870	946	886	1,068	1,051	968	1,004
765	791	805	990	906	831	962
981	894	1,254	1,126	963	850	1,029
99	92	101	143	93	105	124
223	152	150	176	152	185	281
4	1	1	3	3	2	1
1,601	1,533	1,757	1,732	1,491	1,370	1,612
60	71	108	79	30	116	54
18,906	18,909	18,857	18,829	19,031	18,952	18,817
321	358	376	347	357	318	386
336	371	313	343	295	299	336
6840	5053	6836	6494	4650	4446	5531
331	302	332	343	281	321	335
380	308	347	340	313	377	571
4	1	1	3	3	2	2
4,395	4,499	5,347	5,622	4,599	4,234	4,726
179	168	205	197	149	246	108
39,927	38,958	38,823	38,892	39,248	39,142	38,930
1191	1304	1262	1415	1408	1286	1390
1,101	1,162	1,118	1,333	1,201	1,130	1,298
11	8	7	11	7	6	8
99	60	89	228	69	27	156

	2025	YTD Totals	Apr-25	Mar-25	Feb-25	Jan-25	Dec-24
<u>OVERDRIVE(Ebooks, Eaudiobooks)</u>							
Ebook		1,719	446	431	394	448	380
Eaudio		1,710	453	428	377	452	351
Magazine		1,607	368	405	391	443	413
# downloads total		5,036	1267	1264	1162	1343	1144
<u>DATABASES: Hoopla (added 3/23/22)</u>							
Ebook		206	63	52	49	42	61
Eaudio		495	137	120	115	123	100
Movie/TV		84	20	26	24	14	10
other		63	19	15	11	18	13
# downloads total		848	239	213	199	197	184
<u># WIRELESS USES</u>							
Malta		661	220*	242	217	202	226
Round Lake		218	73*	76	73	69	78
Malta + Round Lake		879	0	318	290	271	304
<u>MAGAZINE CIRCULATION</u>							
Malta		5	0	0	0	5	2
Round Lake		1	0	0	0	1	0
Malta + Round Lake		6	0	0	0	6	2

note see footnote page

Nov-24	Oct-24	Sep-24	Aug-24	Jul-24	Jun-24	May-24	Apr-24
408	382	390	461	436	385	414	395
382	387	392	372	379	302	324	299
455	296	320	209	249	239	238	199
1245	1065	1102	1042	1064	926	976	893
29	39	45	43	40	30	22	42
103	88	88	66	87	71	72	73
6	15	16	14	10	8	20	12
17	9	8	16	12	12	8	8
155	151	157	139	149	121	122	135
221	218	172	172	168	166	194	227
76	67	67	81	76	78	72	67
297	285	239	253	244	244	266	294
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0

Round Lake Library 2025 Actual vs Budget

	thru April 30, 2025							
	Actual as of 4/30/2025	Actual Clark House	Actual Malta	2025 Budget	Clark House Budget	Malta Budget	% of Budget	33.33%
Funding Income:								
11 Town of Malta Tax	\$ 84,750	\$ -	\$ -	\$ 339,000	\$ -	\$ -	25.00%	
11 WRIS	\$ -	\$ -	\$ -	\$ 12,000	\$ -	\$ -	0.00%	
11 Local Library Services Aid	\$ -	\$ -	\$ -	\$ 5,000	\$ -	\$ -	0.00%	
11 Grants / Awards	\$ 2,000	\$ -	\$ -	\$ 4,000	\$ -	\$ -	50.00%	
11 Rollover of Prior Funds	\$ -	\$ -	\$ -	\$ 30,000	\$ -	\$ -	0.00%	
Subtotal Funding	\$ 86,750	\$ -	\$ -	\$ 390,000	\$ -	\$ -	22.24%	
Library Income:								
11 Book Replacements	\$ 151	\$ 66	\$ 85	\$ 600	\$ 300	\$ 300	25.16%	
11 Book Shop (Ongoing)	\$ 1,364	\$ 439	\$ 925	\$ 2,500	\$ 1,250	\$ 1,250	54.56%	
11 Book Sales (Annual)	\$ -	\$ -	\$ -	\$ 5,000	\$ 2,500	\$ 2,500	0.00%	
11 Copies/Faxes	\$ 928	\$ 452	\$ 475	\$ 2,400	\$ 1,400	\$ 1,000	38.65%	
11 Donations	\$ 696	\$ 465	\$ 232	\$ 1,000	\$ 500	\$ 500	69.63%	
11 Fines	\$ 277	\$ 74	\$ 203	\$ 700	\$ 350	\$ 350	39.51%	
11 Interest - Savings	\$ 26	\$ 13	\$ 13	\$ 100	\$ 50	\$ 50	26.09%	
11 Fundraisers	\$ -	\$ -	\$ -	\$ 200	\$ 100	\$ 100	0.00%	
11 Workers Comp Ins Refund	\$ -	\$ -	\$ -	\$ 450	\$ 225	\$ 225	0.00%	
11 Commercial Ins Refund	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%	
11 Employee Retention Credit	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%	
11 Misc: Overpayment & Over/Short	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%	
11 Interest and Dividend Income/Rem. Fun	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%	
11 Unrealized Appreciation/Rem. Fund	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%	
Subtotal Library	\$ 3,441	\$ 1,509	\$ 1,933	\$ 12,950	\$ 6,675	\$ 6,275	26.58%	
Total Income	\$ 90,191	\$ 1,509	\$ 1,933	\$ 402,950	\$ 6,675	\$ 6,275	22.38%	
Employee Expenses								
12 Payroll Exp: Admin	\$ 20,263	\$ 10,132	\$ 10,132	\$ 67,210	\$ 33,605	\$ 33,605	30.15%	
12 Payroll Exp: Staff	\$ 74,243	\$ 37,507	\$ 36,735	\$ 201,880	\$ 100,940	\$ 100,940	36.78%	
12 IRA	\$ 844	\$ 422	\$ 422	\$ 3,000	\$ 1,500	\$ 1,500	28.12%	
12 Payroll Taxes	\$ 7,230	\$ 3,634	\$ 3,596	\$ 20,585	\$ 10,293	\$ 10,292	35.12%	
12 Payroll Insurances	\$ 1,132	\$ 566	\$ 566	\$ 4,000	\$ 2,000	\$ 2,000	28.31%	
Sub Total Employee Expenses	\$ 103,712	\$ 52,261	\$ 51,450	\$ 296,675	\$ 148,338	\$ 148,337	34.96%	
Non-Employee Expenses								
12 Accounting	\$ -	\$ -	\$ -	\$ 900	\$ 450	\$ 450	0.00%	
12 Bank Fees	\$ 35	\$ 18	\$ 18	\$ 50	\$ 25	\$ 25	70.00%	
12 Book Sales	\$ -	\$ -	\$ -	\$ 100	\$ 50	\$ 50	0.00%	
12 Books/Serials/AV	\$ 16,594	\$ 7,711	\$ 8,883	\$ 42,000	\$ 21,000	\$ 21,000	39.51%	
12 Circulation Fees	\$ 12,149	\$ 5,097	\$ 7,052	\$ 16,570	\$ 6,462	\$ 10,108	73.32%	
12 Computers & Equipment	\$ -	\$ -	\$ -	\$ 5,000	\$ 2,500	\$ 2,500	0.00%	
12 Furniture	\$ -	\$ -	\$ -	\$ 403	\$ 202	\$ 201	0.00%	
12 Grant Expenditures	\$ 669	\$ 335	\$ 335	\$ 4,000	\$ 2,000	\$ 2,000	16.73%	
12 Insurance	\$ -	\$ -	\$ -	\$ 3,300	\$ 1,650	\$ 1,650	0.00%	
12 Investment Management Fee	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%	
12 Memberships	\$ 217	\$ 109	\$ 109	\$ 1,200	\$ 600	\$ 600	18.08%	
12 Payroll Processing	\$ 2,393	\$ 1,197	\$ 1,197	\$ 6,000	\$ 3,000	\$ 3,000	39.88%	
12 Postage	\$ 24	\$ -	\$ 24	\$ 200	\$ 80	\$ 120	12.01%	
12 Printer Contract	\$ 1,296	\$ 648	\$ 648	\$ 4,400	\$ 2,200	\$ 2,200	29.46%	
12 Programs	\$ 2,198	\$ 680	\$ 1,518	\$ 5,000	\$ 2,000	\$ 3,000	43.96%	
12 Public Relations	\$ 335	\$ 168	\$ 168	\$ 200	\$ 100	\$ 100	167.50%	
12 Rent	\$ 1	\$ -	\$ 1	\$ 1	\$ -	\$ 1	100.00%	Malta Only
12 Repairs & Maintenance	\$ 78	\$ 78	\$ -	\$ 300	\$ 150	\$ 150	26.15%	
12 Sales Tax/Credit	\$ 187	\$ 94	\$ 94	\$ 300	\$ 150	\$ 150	62.38%	
12 Security	\$ -	\$ -	\$ -	\$ 400	\$ 400	\$ -	0.00%	Clark Only
12 Software & Repairs	\$ -	\$ -	\$ -	\$ 1,500	\$ 750	\$ 750	0.00%	
12 Staff Development	\$ 210	\$ 105	\$ 105	\$ 1,200	\$ 600	\$ 600	17.51%	
12 Supplies	\$ 2,421	\$ 1,143	\$ 1,278	\$ 6,001	\$ 2,400	\$ 3,601	40.34%	
12 Telephone	\$ 406	\$ 406	\$ -	\$ 1,200	\$ 1,200	\$ -	33.81%	Clark Only
12 Trash	\$ 115	\$ 115	\$ -	\$ 400	\$ 400	\$ -	28.73%	Clark Only
12 Trustee Development	\$ 180	\$ 90	\$ 90	\$ 150	\$ 75	\$ 75	120.00%	
12 Utilities	\$ 1,716	\$ 1,716	\$ -	\$ 5,500	\$ 5,500	\$ -	31.21%	Clark Only
Sub Total Non-Employee Expenses	\$ 41,225	\$ 19,708	\$ 21,518	\$ 106,275	\$ 53,944	\$ 52,331	35.97%	
Total Expenses	\$ 144,937	\$ 71,969	\$ 72,968	\$ 402,950	\$ 202,282	\$ 200,668		
Net Income/Loss	\$ (54,746)		\$ -					

4:05 PM
05/05/25
Cash Basis

Round Lake Library
Balance Sheet
As of April 30, 2025

	<u>Apr 30, 25</u>
ASSETS	
Current Assets	
Checking/Savings	
Petty Cash	200.00
Adirondack Trust	4,390.25
Adirondack Trust Savings	104,738.91
Total Checking/Savings	109,329.16
Other Current Assets	
Supplies Inventory	47.08
Total Other Current Assets	47.08
Total Current Assets	109,376.24
Fixed Assets	
Furniture and Equipment	990.27
Total Fixed Assets	990.27
Other Assets	
Marketable Securities	25,261.30
Total Other Assets	25,261.30
TOTAL ASSETS	135,627.81
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
NYS Sales Tax	9.26
Payroll Liabilities	
NY PFL	5,667.00
Federal Taxes (941/944)	2,188.93
NYS Employment Taxes	-449.24
NYS Income Tax	1,157.51
Simple IRA Withholdings	203.16
Total Payroll Liabilities	8,767.36
Total Other Current Liabilities	8,776.62
Total Current Liabilities	8,776.62
Total Liabilities	8,776.62
Equity	
Unreal. Appre. of Investments	-32,487.27
Opening Bal Equity	12,493.04
Unrestricted Net Assets	201,591.29
Net Income	-54,745.87
Total Equity	126,851.19
TOTAL LIABILITIES & EQUITY	135,627.81

4:04 PM
05/05/25
Cash Basis

Round Lake Library **Profit & Loss by Class** January through April 2025

	Administrative	Clark House	Malta	TOTAL
Ordinary Income/Expense				
Income				
Funding Income				
Town of Malta	84,750.00	0.00	0.00	84,750.00
Total Funding Income	84,750.00	0.00	0.00	84,750.00
Grant/Awards Income				
Global Foundaries	2,000.00	0.00	0.00	2,000.00
Total Grant/Awards Income	2,000.00	0.00	0.00	2,000.00
Library Income				
Book Replacements	0.00	65.99	84.99	150.98
Book Shop	0.00	438.99	925.00	1,363.99
Copies / fax	0.00	452.15	475.37	927.52
Donations	0.00	464.81	231.51	696.32
Fines	0.00	73.99	202.60	276.59
Interest - Savings	0.00	13.05	13.04	26.09
Total Library Income	0.00	1,508.98	1,932.51	3,441.49
Total Income	86,750.00	1,508.98	1,932.51	90,191.49
Gross Profit	86,750.00	1,508.98	1,932.51	90,191.49
Expense				
Bank Fees	0.00	17.50	17.50	35.00
Books / Serials / AV				
AV	0.00	169.81	256.02	425.83
Books	0.00	5,980.26	5,767.25	11,747.51
Lost Books	0.00	16.00	50.00	66.00
Magazine/Newspaper	0.00	336.00	1,251.84	1,587.84
Books / Serials / AV - Other	0.00	1,209.26	1,558.00	2,767.26
Total Books / Serials / AV	0.00	7,711.33	8,883.11	16,594.44
Circulation Fees	0.00	5,097.16	7,051.63	12,148.79
Grant Expenditures	0.00	334.50	334.50	669.00
Insurance				
Disability	913.31	0.00	0.00	913.31
Workers Comp	219.00	0.00	0.00	219.00
Total Insurance	1,132.31	0.00	0.00	1,132.31
Memberships	0.00	108.50	108.50	217.00
Payroll Expenses				
3% Simple IRA	843.69	0.00	0.00	843.69
Taxes	7,229.72	0.00	0.00	7,229.72
Wages	94,506.26	0.00	0.00	94,506.26
Total Payroll Expenses	102,579.67	0.00	0.00	102,579.67
Payroll Processing	2,393.00	0.00	0.00	2,393.00
Postage	0.00	0.00	24.01	24.01
Printer Contract	0.00	648.04	648.08	1,296.12
Programs	0.00	679.86	1,518.35	2,198.21
Public Relations	0.00	167.50	167.50	335.00
Rent	0.00	0.00	1.00	1.00
Repairs/Maintenance	0.00	78.46	0.00	78.46

4:04 PM
05/05/25
Cash Basis

Round Lake Library
Profit & Loss by Class
January through April 2025

	Administrative	Clark House	Malta	TOTAL
Sales Tax	187.13	0.00	0.00	187.13
Staff Development	0.00	105.05	105.05	210.10
Supplies	0.00	1,142.54	1,278.46	2,421.00
Telephone	0.00	405.72	0.00	405.72
Trash	0.00	114.91	0.00	114.91
Trustee Development	0.00	90.00	90.00	180.00
Utilities	0.00	1,716.49	0.00	1,716.49
Total Expense	106,292.11	18,417.56	20,227.69	144,937.36
Net Ordinary Income	-19,542.11	-16,908.58	-18,295.18	-54,745.87
Net Income	-19,542.11	-16,908.58	-18,295.18	-54,745.87